

Jerry Finney

Professional Experience

Present Managing Member and Designated Broker of Value Growth Advisors, LLC.

1999-Present Retired from Bernard/Finney Management Services, Inc.

Actively consulted on property acquisitions, due diligence, renovation and improvements.

1984-1999 Co-founder of Bernard/Finney Management Services, Inc. The Company grew from a small property management firm established for the purpose of managing its own developments and properties for close friends, to becoming the largest fee management company in the Phoenix Metropolitan area (15,000 units under management in 1999).

Responsible for multi-family land acquisition, re-zoning, working drawing preparation, and supervision of construction through a third-party general contractor.

Obtained construction loans and permanent loans.

Worked with The Speranza Group, Inc. to identify potential acquisitions for our mutual clients.

Performed underwriting, and due diligence for new acquisitions.

Maintained relationships with the multi-family brokerage community.

Monitored market trends and published quarterly reports for Phoenix and Tucson.

1971-1983 Vice-President of W.R. Schulz Apartments, the largest developer, owner, and property manager in the Phoenix Metropolitan market.

Responsibilities included:

- management of approximately one-half of the portfolio,

- Development of new properties,
- Land acquisition, working with architects, re-zoning, obtaining building permits,
- Supervising construction through third-party general contractors,
- Obtaining loan for refinancings and new construction.

In 1983 negotiated the sale of the twenty-five property portfolio to the Hall Financial Group.

Education and Licenses

1985-1961	AB in Political Science – Johns Hopkins University, Baltimore, Maryland
Present	Arizona Real Estate Broker

Personal Information

Married to Pauline for 40 years.

2 daughters (Debbie 40 years old and Kimberly 34 years old).

5 grandchildren (ages 19, 17, 13, 10 and 6).

60 years of age, good health.

Lived in Phoenix since 1971.