

Glenn R. Daiutolo

Professional Experience

- President and Designated Broker of, The Speranza Group, Inc. since the company's inception in 1990.

Specializes as a "Buyer's Broker" for the acquisition of multifamily properties. Buyer's (client's) interest is paramount.

Closed 20 transactions over the past thirteen years, totaling 7,400 units, and \$307.6 million.

Client list includes life insurance companies, pension funds, REITs, syndicators, wealthy family trusts, and wealthy individuals.

Enjoys repeat business with existing client base. For example, one of his clients, a wealthy family trust, has acquired 8 properties totaling \$80.835 million over a nine year period. Another client, a syndicator has acquired 5 properties totaling \$96.570 million over a 3 year period. Another client, a life insurance company, has acquired 3 properties totaling \$29.335 million over a 2 year period, and another wealthy individual has acquired 2 properties totaling \$26.093 million in a 2 year period. This repeat business reflects his credibility, success and trustworthiness.

- Prior to founding The Speranza Group, Inc., worked with several different real estate developers and syndicators in Arizona between 1986 and 1990.
- Subsequent to graduating from college, worked for Coopers & Lybrand, a big-eight CPA firm at the time, in Philadelphia, in the Computer Audit Group.
- Graduated from the Philadelphia College of Textiles, Science and Business: Double Major in Accounting and Computer Management.
- During his primary and secondary schooling, worked in the family businesses (Launfal Day Camp, Launfal School, and Prep All-America Soccer School) in the Philadelphia area. Enjoys working with children of all ages, and believes it is critical to have a positive influence on the younger generation since THEY are the future of our country.

Personal Information

- Married to Shari, has three children (Joey 17, Alexa 15, and Josh 1).
- 41 Years of age, very good health, formidable work ethic, strong integrity and loyalty.
- Personal interest in soccer: played Collegiate Division I soccer (full scholarship), team ranked number three in the country, trained professionally, coach of youth teams for the past twelve years, owned soccer camps in the Philadelphia area with family members (Prep All-America Soccer School).

True passion for the game of soccer. Heavily involved in community soccer activities. Traveled around the world as a player and coach (Brasil, England, Wales, Barbados).